

# INFOMINA RECORDS REVENUE OF RM143.2 MILLION; PATMI OF RM24.2 MILLION IN 9MFY2025

OUTSTANDING ORDERBOOK STANDS AT RM332.5 MILLION AS AT END-FEBRUARY 2025

KUALA LUMPUR, 15 APRIL 2025 - INFOMINA BERHAD (盈获数码科技集团) ("Infomina" or "Group"), a regional technology solutions provider, announced its third quarter financial results for the financial period ended 28 February 2025 ("3QFY2025").

### **3QFY2025 Financial Performance**

During the quarter under review, the Group recorded revenue of RM50.4 million and a profit before tax ("PBT") of RM9.8 million.

Group revenue was largely unchanged compared to RM50.8 million recorded in the same quarter last year ("3QFY2024"). This was mainly due to a 40.6% increase in revenue from the technology infrastructure operations, maintenance, and support services segment, which helped cushion the lower contribution from the design and delivery of technology infrastructure solutions segment. Group PBT came in at RM9.8 million, compared to RM11.3 million in 3QFY2024, due to increase in project expenses resulting in lower profit margin for the design and delivery of technology infrastructure solutions segment.

#### **9MFY2025 Financial Performance**

For the 9-month period ended 28 February 2025 ("9MFY2025"), the Group reported a revenue of RM143.2 million and a PBT of RM28.9 million.

Revenue was lower compared to RM166.6 million recorded in the corresponding period of last year ("9MFY2024"), primarily due to lower revenue contribution from the design and delivery of technology infrastructure solutions segment.





Group's PBT decreased 8.3% against the corresponding period of 9MFY2024, due to the decrease in revenue contribution from the design and delivery of technology infrastructure solutions segment. Nonetheless, overall gross profit margin improved significantly to 30.4% in 9MFY2025 from 27.4% in 9MFY2024.

#### **Financial Position**

As at 28 February 2025, the Group's balance sheet remained healthy, sporting a cash and short-term deposits balance of RM36.1 million whilst the current ratio stood at a healthy 2.1x. Total borrowings amounted to RM2.9 million against shareholders' funds of RM155.6 million.

Commenting on Infomina's 9MFY2025 results, **Chief Executive Officer cum Managing Director of Infomina, Yee Chee Meng** (余志明) said, "The Group recorded a profit after tax and minority interest of RM24.2 million on the back of RM143.2 million in revenue for 9MFY2025. While revenue was slightly lower compared to RM166.6 million in the same period last year, this was mainly due to timing differences and project phasing in the design and delivery of technology infrastructure solutions segment. Encouragingly, our technology infrastructure operations, maintenance, and support services segment continued to perform well, registering a healthy 16.1% year-on-year growth in revenue. This strong recurring income base helped to cushion the overall impact and reflects the growing stability and resilience of our business model.

On the operational front, a key bright spot is Infomina's progress in Japan. Infomina Japan K.K. has been gaining strong traction, with new customers successfully onboarded and billing already underway. Revenue contributions from Japan have commenced, marking a significant milestone, and early indicators suggest that Japan is poised to become the Group's largest overseas market in the future. Meanwhile, revenue from Hong Kong increased by 23.0% in 9MFY2025 compared to the same period last year, underscoring the region's growing importance. The Group also successfully renewed regional contracts in Thailand, Hong Kong, and Taiwan during the quarter, securing recurring revenue streams for the next three to five years.



Beyond our core software business, Infomina is making steady progress in developing its Artificial Intelligence ("AI") capabilities as a new growth engine. Building on earlier momentum from strategic collaborations, Infomina is actively engaging with additional data partners to broaden the reach and functionality of its AI-driven solutions. These efforts align with the Group's broader strategy to enhance data accessibility and analytics, particularly for small and medium-sized enterprises and financial institutions.

Looking ahead, the Group remains focused on driving long-term growth across all its business segments through the execution of ongoing projects, proactive renewal of customer contracts, and deepening partnerships—particularly in strengthening our data capabilities and advancing Infomina AI Sdn Bhd. With continued investment and progress, we are confident that each segment, including our emerging AI business, will play a meaningful role in contributing to the Group's sustained performance in the years to come.

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#### **ABOUT INFOMINA BERHAD**

Infomina Berhad ("Infomina" or the "Company") is a regional technology solutions provider, principally involved in the design and implementation of technology application and infrastructure solutions that support the fundamental business operations of its customers. The Company further supports its customers through customised operations, maintenance and support services for technology solutions.

Infomina specialises in mainframe technology solutions, and also possess capabilities in developing solutions based on other technologies. Mainframes are primarily used by large organisations for critical large scale and real-time applications such as bulk data and transaction processing.

The Company has a diverse customer base across multiple countries in Asia - Malaysia, Singapore, Thailand, Philippines, Indonesia, Hong Kong, China, Taiwan and Japan and they belong to both the private and public sectors.

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Through its subsidiaries, Infomina principally operates in Malaysia, Singapore, Thailand, Philippines, Indonesia, Hong Kong and Japan.

For more information on the Company, please visit <a href="http://www.infomina.co">http://www.infomina.co</a>

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Issued by BCT Asia Associates Sdn Bhd on behalf of Infomina Berhad

Thank you.

With best regards,



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